

## Message Text

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ACTION NEA-09

INFO OCT-01 ISO-00 EB-07 RSC-01 /018 W

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O R 051030Z JAN 75

FM AMEMBASSY ABU DHABI

TO AMEMBASSY DOHA IMMEDIATE

INFO SECSTATE WASHDC 2410

USDOC WASHDC

LIMITED OFFICIAL USE ABU DHABI 0025

E.O. 11652: N/A

TAGS: BBAK

SUBJ: BONA FIDES ON U.S. REFINERY GROUP

REF: DOHA 0008

1. EMBASSY CAN OFFER LITTLE OF SUBSTANCE ON GROUP EXCEPT THAT OVERTON WAS PLANNING TO BRING GROUP TO ABU DHABI TO MAKE SIMILAR PROPOSAL TO ABU DHABI NATIONAL OIL COMPANY (ADNOC). AS WE UNDERSTOOD IT, PROPOSAL WOULD INVOLVE JOINT VENTURE FOR MARKETING ABU DHABI PRODUCTS IN SOUTHEASTERN U.S. WITH EVENTUAL BUILDING OF REFINERY IN CAYMAN ISLANDS. EMBASSY BELIEVES ADNOC WILL PROBABLY NOT ACCEPT PROPOSAL ON ITS MERITS. FIRST, ADNOC BELIEVES ITS MAJOR REFINED PRODUCTS MARKETS ARE IN FAR EAST;. 3:9,\$, ADNOC WANTS EXPORTS REFINERIESH VOCATED IN ABU DHABI RATHER THAN CLOSE TO MARKETS. WE HAVE NO REASON DOUBT THAT GROUP REPRESENTS LEGITIMATE BUSINESS INTERESTS.

2. EXACT RELATIONSHIPS BETWEEN C&O DEVELOPMENT CORPORATION, NORTHWESTERN BANK, GULF HOUSING, OVERTON, AND BARNDOLLAR ARE UNCLEAR. BELIEVE C&O DEVELOPMENT CORPORATION IS SUBSIDIARY OF NORTHWESTERN BANK OF NORTH WILKESBORO, NORTH CAROLINA. C&O OPERATES IN DUBAI UNDER NAME GULF HOUSING, WHERE IT IS TRYING TO MARKET U.S.-STYLE, HIGH-INCOME, PREFABRICATED HOMES. BARNSOLLAR AND OVERTON RECENTLY BROUGHT ANOTHER GROUP OF NORTH CAROLINA BUSINESSCAN IN FIELDS OF BUILDING MATERIALS,  
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TEXTILES, AND FURNITURE TO UAE. GROUP WAS ATTEMPTING TO PUT

TOGETHER COMPLETE PACKAGE DEAL FOR C&O'S HOUSES.

3. EMBASSY HAS NO INFORMATION ON STATUS COMPANY'S HOUSING VENTURES. AS FAR AS WE KNOW, OVERTON IS C&O EMPLOYEE, WHILE BARNDOLLAR ACTING AS COMMISSION AGENT. THIRD MAN IN GROUP IS HARRY BERNARD, ALSO WORKING FOR C&O. BARNDOLLAR FORMERLY FNCB EMPLOYEE IN DUBAI AND ABU DHABI WHO NOW USING BUSINESS CONTACTS IN UAE TO PROMOTE VARIOUS ENTERPRISES. HE IS YOUNG AND AGGRESSIVE BUSINESSMAN BUT IS SOMETIMES INSENSITIVE TO LOCAL BUSINESS CUSTOMS. ON BASIS OUR OWN BRIEF EXPOSURE WE WOULD CLASSIFY HIM AS RESPONSIBLE U.S. BUSINESSMAN.  
STERNER

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 05 JAN 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
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**Disposition Approved on Date:**  
**Disposition Authority:** MorefiRH  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
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**Status:** NATIVE  
**Subject:** BONA FIDES ON U.S. REFINERY GROUP  
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